Institute Of Engineering Jiwaji University



Presentation On
Characteristics Of Management
Unit –I BE 8 Sem
(ELECTRONICS-8103)

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CHARACTERISTICS

- ECONOMIC RESOURCE
- GOAL ORIENTED
- DISTINCT PROCESS
- INTEGRATIVE FORCE
- SYSTEM OF AUTHORITY

CHARACTERISTICS

- MULTI-DISCIPLINARY SUBJECT
- UNIVERSAL APPLICATION
- LEADERSHIP
- PROCESS
- SCIENCE AND ART

CHRACTERISTICS

- INTAGIBLE
- PROFESSION
- DYNAMIC FUNCTION
- CONTINUOUS PROCESS

CHRACTERISTICS

GROUP ACTIVITY

IMULTIDIMENSIONAL

- MANAGEMENT OF WORK
- MANAGEMENT OF PEOPLE
- MANAGEMENT OF OPERATION

Management is one of the factors of production together

With Land, labour and capital.

As industrialization increases

The need for managers also increases.

Efficient management is the most critical input.

In the success of any organized group activity

 As it is the force which assembles and Integrates.

 Other factors of production, namely, labour, capital and materials.

 Inputs of labour, capital and materials do not by themselves ensure production.

They require the catalyst of management

 To produce goods and services required by the society.

Goal Oriented

Management is a purposeful activity.

• It coordinates the efforts of workers to achieve the goals of the organization.

 The success of management is measured by the extent

Goal Oriented

 To which the organizational goals are achieved.

It is imperative that the organizational goals

Goal Oriented

 Must be well-defined and properly understood

By the management at various levels.

DISTINCT PROCESS

- ☐ Management is a distinct process consisting of such functions as
- Planning,
- Organizing,
- Staffing,
- Directing and
- Controlling.

DISTINCT PROCESS

These functions are so interwoven

That it is not possible to lay down

 Exactly the sequence of various functions or their relative significance.

INTEGRATIVE FORCE

The essence of management is integration of

 Human and other resources to achieve the desired objectives.

 All these resources are made available to those who manage.

INTEGRATIVE FORCE

 Managers apply knowledge, experience and management principles.

For getting the results from the workers

By the use of non-human resources.

INTEGRATIVE FORCE

Managers also seek to harmonize the individuals goals.

 With the organizational goals for the smooth working of the organization.

SYSTEM OF AUTHORITY

 Management as a team of managers represents a system of authority.

A hierarchy of command and control.

 Managers at different levels possess varying degree of authority.

SYSTEM OF AUTHORITY

Generally, as we move down in the managerial hierarchy,

 The degree of authority gets gradually reduced.

 Authority enables the managers to perform their functions effectively.

MULTI-DISCIPLINARY

 Management has grown as a field of study.

 Such as engineering, anthropology, sociology and psychology.

 Much of the management literature is the result of the association of these disciplines.

MULTI-DISCIPLINARY

 For instance, productivity orientation drew its inspiration.

 From industrial engineering and human relations orientation from psychology.

MULTI-DISCIPLINARY

Similarly, sociology and operations research.

 Contributed to the development of management science.

UNIVERSAL APPLICATION

Management is universal in character.

 The principles and techniques of management are equally applicable.

 In the fields of business, education, military, government and hospital.

UNIVERSAL APPLICATION

 Henri Fayol suggested that principles of management.

Would apply more or less in every situation.

The principles are working guidelines.

UNIVERSAL APPLICATION

 Which are flexible and capable of adaptation to every organization.

 Where the efforts of human beings are to be coordinated.

LEADERSHIP

 The management has to lead a team of workers.

It must be capable of inspiring,
 motivating and winning their confidence.

LEADERSHIP

 A manager must have the ability to lead and get the desired course of action from the subordinates.

LEADERSHIP

According to R. C. Davis - "management is the function of executive leadership everywhere". Management of the high order implies the capacity of managers to influence the behavior of their subordinates.

PROCESS

Management is a process, function or activity.

 This process continues till the objectives set by administration are actually achieved.

PROCESS

"Management is a social process involving co-ordination of human and material resources through the functions of planning, organizing, staffing, leading and controlling in order to accomplish stated objectives".

SCIENCE AND ART

 Management is an art because there are definite principles of management.

 It is also a science because by the application of these principles.

Predetermined objectives can be achieved.

PROFESSION

 Principles of management which are being applied in practice.

And it involves specialized training

 Governed by ethical code arising out of its social obligations.

INTAGIBLE

It cannot be seen with the eyes.

 It is evidenced only by the quality of the organization and the results

i.e., profits, increased productivity etc.

DYNAMIC FUNCTION

 An organization has to adapt to the environment in order to succeed.

Thus management is dynamic in nature and adapts

 To the ever-changing social, economic and political conditions.

DYNAMIC FUNCTION

EXAMPLE

 McDonald's had to change its menu to serve and emerge as a major fast food giant in the Indian market.

CONTINUOUS PROCESS

 These are- planning, organizing, directing, staffing and controlling.

 As a matter of fact, a manager performs all these functions simultaneously.

CONTINUOUS PROCESS

Although these functions are separate,

 Management is concerned with performing all of them simultaneously all the time.

 Consequently, management is a dynamic and continuous process.

GROUP ACTIVITY

 Large number of individuals having different reasons and purposes to join.

 Again these individual differ based on their needs and behaviors.

GROUP ACTIVITY

These diverse individuals work together

Towards the achievement of the organizational goals.

 Management diverts the individual efforts towards the right direction.

GROUP ACTIVITY

• Further, effective management enables all the individuals.

 To grow and develop as their needs and opportunities change.

MULTIDIMENSIONAL

Management of work

Management of people

Management of operations

MULTIDIMENSIONAL

MANAGEMENT OF WORK

 Every organization exists for completion of some work.

 Goals to be achieved and works towards these goals.

MANAGEMENT OF WORK

- Decisions to be made,
- Plans to be established,
- Budgets to be prepared,
- Responsibilities to be assigned,
- Problems to be solved,
- And authority to be delegated.

MULTIDIMENSIONAL MANAGEMENT OF PEOPLE

Getting work done from people

By assigning work to worthy employees

Who can work effectively

MANAGEMENT OF PEOPLE

 Towards the realization of organizational goals.

☐ This is achieved by ensuring

- The strength is highlighted.
- Weakness is driven out of the equation.

MANAGEMENT OF PEOPLE

☐ It further has two dimensions-

 Dealing with people as individuals with diverse needs and behaviors.

 Dealing with individuals perceiving them as a part of a wider group of people.

MULTIDIMENSIONAL MANAGEMENT OF OPERATION

As every organization aims at the completion of work.

 They also have a particular product or service.

MANAGEMENT OF OPERATION

 To provide with respect to their domain of operation.

Help of a production process

After a production process of an organization

MANAGEMENT OF OPERATION

 That transforms the input with the help of technology.

 Required into the output for Consumption.

 Linked to both management of work and people.

THANK YOU